Cisco

Exam Questions 840-450

Mastering The Cisco Business Architecture Discipline

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Question 1

When you are analyzing the current state of a business, what are two purposes of business process modeling? (Choose two.)

A: to identify inefficient or unnecessary processes
B: to identify technology process improvements
C: to define current state service procurement processes
D: to understand the future state of the business
E: to determine the feasibility of future state processes
Correct Answer: BD
Reference: https://www.heflo.com/blog/process-modeling/business-process-modeling-definition/

Question 2

Which two statements about a business roadmap are true? (Choose two.)

A: It provides a high-level, multiyear strategic plan for transforming the business.
B: It identifies the relationship between the business stakeholders and business drivers.
C: It is based on the business model canvas template.
D: It includes a business strategy value map and a customer journey map.
E: It maps all key solutions that are linked to business goals and prioritizes the execution of each solution.
Correct Answer: AC

Question 3

A customer wants to invest in a reliable network, data center, and collaboration solution with no ROI investigation.
Which engagement maturity level is appropriate for this customer?

A: Partial business engagement
B: Business-first engagement
C: Multi-domain engagement
D: Domain-specific engagement
Correct Answer: A

Question 4

Which two statements about a culture map are true? (Choose two.)

A: It is used to gain an understanding of the BMC building blocks for customer segments, customer relationships, and value propositions.
B: It is used in job mapping.
C: It is used to gain an understanding of the customer organization.
D: It is used in the Seven Elements Framework.
E: It is used to evaluate the effectiveness of the internal organization that is run by the business architect.
Correct Answer: AC

Question 5

You are setting a strategy to support the target state of business. Which two factors help you to choose the necessary business capabilities? (Choose two.)

A: business drivers
B: business roadmap
C: business outcomes
D: business priorities
E: business architecture
Correct Answer: AD

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