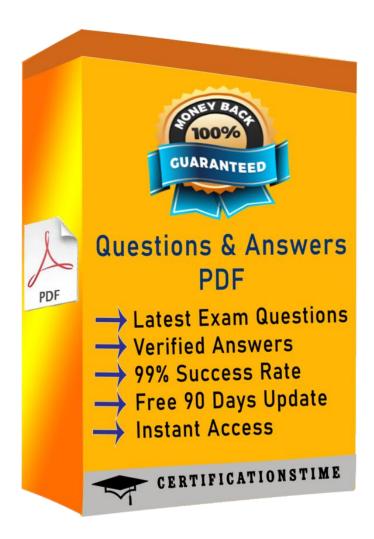




**Exam Questions 700-802** 

# **IoT Manufacturing Account Manager**

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### **QUESTION: 1**

Which three options are reasons why partners prefer working with Cisco? (Choose three.)

A. the large size of the Cisco organization

B. R and D and innovation for future-proof technology

C. unique capabilities with global reach and holistic solutions

D. partner integration for the best of IT and OT

E. Cisco partners receive little to no support

Answer: B, C, D

#### **QUESTION: 2**

Which three options was the solution composed of in the auto manufacturer case study? (Choose three.)

A. implement a unified network securitySystem

B. launch of new wireless network

C. organize planlayouts via wireless tooling

D. deployment of AeroScout T2 tags

E. use of Ethernet! I/O to integrate machinery

Answer: A, C, E

## **QUESTION: 3**

Which two outcomes are realized with Cisco Connected Factory Energy

Management? (Choose two.)

A. granular real-time visibility on energy usage

B. reduced downtime

C. reduced energy usage

D. increased productivity

Answer: A, C

#### **QUESTION: 4**

Which three challenges did the company have in the auto manufacturer case study?

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(Choose three.)

A. reduce spending

B. increase factory security

C. streamline manufacturing workflow

D. implement real-time monitoring

E. deploy mobile-enabled workforce

Answer: A, C, D

# **QUESTION: 5**

Which four important elements does the converged plant-wide Ethernet through Cisco Connected Factory Automation solution deliver to the plant floor? (Choose four.)

A. animation

B. visibility

C. guidance

D. flexibility

E. scalability

F. security

Answer: B, D, E, F



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