Cisco

Exam Questions 700-802

IoT Manufacturing Account Manager

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QUESTION: 1

Which three options are reasons why partners prefer working with Cisco? (Choose three.)
A. the large size of the Cisco organization
B. R and D and innovation for future-proof technology
C. unique capabilities with global reach and holistic solutions
D. partner integration for the best of IT and OT
E. Cisco partners receive little to no support
Answer: B, C, D

QUESTION: 2

Which three options was the solution composed of in the auto manufacturer case study? (Choose three.)
A. implement a unified network securitySystem
B. launch of new wireless network
C. organize planlayouts via wireless tooling
D. deployment of AeroScout T2 tags
E. use of Ethernet! I/O to integrate machinery
Answer: A, C, E

QUESTION: 3

Which two outcomes are realized with Cisco Connected Factory Energy Management? (Choose two.)
A. granular real-time visibility on energy usage
B. reduced downtime
C. reduced energy usage
D. increased productivity
Answer: A, C

QUESTION: 4

Which three challenges did the company have in the auto manufacturer case study?
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(Choose three.)
A. reduce spending
B. increase factory security
C. streamline manufacturing workflow
D. implement real-time monitoring
E. deploy mobile-enabled workforce
Answer: A, C, D

QUESTION: 5

Which four important elements does the converged plant-wide Ethernet through Cisco Connected Factory Automation solution deliver to the plant floor? (Choose four.)
A. animation
B. visibility
C. guidance
D. flexibility
E. scalability
F. security
Answer: B, D, E, F

QUESTION: 6

Which three options are reasons why partners prefer working with Cisco? (Choose three.)

A. the large size of the Cisco organization

B. R and D and innovation for future-proof technology

C. unique capabilities with global reach and holistic solutions

D. partner integration for the best of IT and OT

E. Cisco partners receive little to no support

Answer: B, C, D

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