**Cisco**

**Exam Questions 700-751**

# Cisco SMB Product and Positioning Technical Overview

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**QUESTION 1**

Which are two benefits of Cisco catalyst SMB switches that benefit the customer the most? (Choose two.)
A. Niche business functionality
B. Cool, quiet, fan-less design ideal for labs, open spaces and the workplace
C. Logical upgrade & replacement for the Cisco Catalyst 2960-Plus, at the same price
D. Built for large scale deployments
E. Contains advanced encryption functionality
Answer: AE

**QUESTION 2**

Which two are architectural approaches to hyperconvergance? (Choose two.)
A. HX Data Platform
B. scale-out unstructured data repositories
C. Hybrid Cloud Management
D. computational fluid dynamics (CFD)
E. Siloed and disaggregated management
Answer: AE

**QUESTION 3**

What are two main reasons for deploying small-medium Wi-Fi solutions? (Choose two.)
A. Separate guest traffic from production traffic at reasonable OpEx
B. Simplify deployment for organizations with limited IT staff
C. Provide single pane of glass for routing and switching
D. Need to identify potentially malicious rogue devices or users
E. Obtain enterprise-class solution features at the SMB price
Answer: AE

**QUESTION 4**

Which device is a cloud managed switch?
A. Cisco 220/250
B. Cisco Catalyst 2960-L
C. Cisco 350X/550X
D. Cisco Meraki MS 250/350
Answer: C

**QUESTION 5**

Which three statements describe Cisco Aironet 1815 Series Access Points? (Choose three.)
A. The most cost-efficient offering designed for SMB in the Cisco Wireless AP portfolio (less than S5/AP/month)
B. Offers next-generation 3x3 MIMO with Wave 2 802.11 ac
C. An ideal solution for large organizations
D. Ideal for organizations looking to address growth but have budget restrictions
E. Easy to deploy and manage with Cisco Mobility Express
F. Increases total cost of ownership while delivering advanced features like 802.11ac Wave 2
Answer: BDE

**QUESTION 6**

What are the two feature licenses (subscriptions) available for MX security appliances? (Choose two.)
A. Enterprise
B. Defended
C. Comprehensive
D. Essential

E. Advanced Security

Answer: AE

Explanation:

https://documentation.meraki.com/zGeneral_Administration/Licensing/Cisco_Meraki_Licensing#MX_Licensin

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