Cisco

Exam Questions 700-501

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QUESTION 1

Which two customer benefits can be realized with Cisco Unified Data Center? (Choose two.)
A. 50 percent faster disaster recovery
B. 60 percent less cost for cooling and power
C. 15 percent faster in application performance, 40 percent less in infrastructure costs
D. 50 percent less time in application deployment
Answer: A,B
Reference:http://www.cisco.com/web/GR/connect2013/pdfs/024_cisco_eugenioszervoudis.pdf(slide 10)

QUESTION 2

Which three decision makers should you focus on when proposing Cisco architectural solutions? (Choose three.)
A. Individual contributors
B. Operations managers
C. Purchasing officers
D. Technical decision makers
E. Business decision makers
Answer: A,D,E

QUESTION 3

Which two components are required for a Cisco centralized wireless deployment? (Choose two.)
A. Cisco Centralized AirNet
B. Cisco Wireless LAN Controller
C. Cisco SIO
D. Cisco AiroNet Access Point
E. Cisco Prime
F. Cisco ISR
Answer: B,D

QUESTION 4

Which two benefits will customers achieve if they upgrade to a properly configured Cisco Borderless Network? (Choose two.)
A. New application and service deployment is completely automated.
B. Network availability increases and downtime decreases
C. Security becomes less difficult to achieve.
D. All potential failures will be eliminated.
Answer: B,C

QUESTION 5

Which four product categories have Cisco Meraki cloud-managed offerings? (Choose four.)
A. Security appliances
B. Storage
C. Servers
D. Switches
E. Wireless access points
F. Mobile device management
G. Cisco Telepresence
H. IP telephones
Answer: A,D,E,F
Reference:http://meraki.cisco.com/(see products)

QUESTION 6

Which wireless access point series supports Cisco ClientLink 2.0 and Cisco CleanAir, but does not support clustering?
A. 300 Series
B. 1600 Series

C. 700 Series
D. 2600 Series
Answer: D
Reference: http://www.cisco.com/en/US/prod/collateral/wireless/ps5678/ps11203/C45-614928-00_Channel_AAG_Cisco_Unified_Wireless_Network_Portfolio.pdf

QUESTION 7

Your customer is considering migrating to a Cisco Borderless Routing solution from their current vendor.
Which best practice can close the sale?
A. Demonstrate how the Cisco solution saves money by consolidating devices and integrating management.
B. Mention that promotions and incentives are available through Cisco
C. Go through a check list and compare the performance capabilities between Cisco and the other vendor.
D. Show the customer a Cisco television commercial.
Answer: A

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