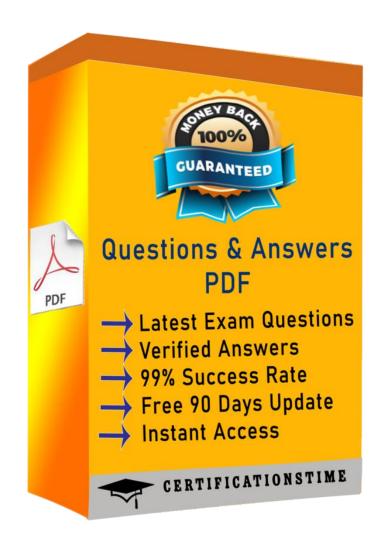


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Question: 1

Which four options are Cisco industry differentiators? (Choose four.)

- A. Uncontested threat blocking
- B. Best-in-class technologies
- C. Lowest price
- D. Unparalleled commitment to security
- E. Largest selection of security solutions
- F. Unmatched support and services
- G. Comprehensive vision for security

Answer: B,D,F,G

QUESTION 2

Which Cisco business value is represented by features of scalable solutions and network

- adaptability?
- A. protection
- B. flexibility
- C. control
- D. completeness
- E. cost effectiveness

Answer: D

QUESTION 3

Cisco web and email security integrates seamlessly with existing security and network infrastructures. Of which Cisco value is this fact a prime example?

- A. time-to-value
- B. scalability
- C. flexibility
- D. agility
- E. control
- F. protection
- Answer: C

QUESTION 4

Why might companies need Cisco Cyber Threat Defense?

- A. They need cost-effective security management outsourcing.
- B. They have increased bandwidth needs and allow BYOD
- C. They need to add and provision servers faster than ever.

D. They have a lack of segmented or differentiated access.

E. They are being inundated with advanced, persistent threats.

F. They have an infrastructure of overlapping rule sets, complex inheritance, and oversubscription

Answer: E

QUESTION 5

Which of the five integrated technology solutions deals with application-centric

infrastructures?

A. unified access

B. Cisco TrustSec

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- C. Cisco Cyber Threat Defense
- D. Cisco Secure Data Center
- E. security as a service
- Answer: D

QUESTION 6

Upon which component are security solutions directly built in the Cisco future solutions

architecture framework?

- A. Security intelligence operations
- B. Third-party applications
- C. Management and intelligence capabilities
- D. Cisco security platforms

Answer: D

QUESTION 7

Why do companies need quick-scalable secure data center visualization and cloud technology?

- A. Provisioning time for data centers has decreased from 8 weeks to 15 minutes.
- B. Competitors are gaining a 33% market share.
- C. Staff cannot keep up with newer data center technology.
- D. Administrators are allowing a growing number of BYOD devices.
- E. Management is expected to decrease IT budgets by 25%.
- F. 56% of employees who leave take private information with them.

Answer: A

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