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**Cisco**

**Exam Questions 700-020**

**Cisco Video Sales Essentials**

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### QUESTION 1

Which address facilitates the routing of packets over an IP network?

- A. physical
- B. transport
- C. network
- D. MAC

**Answer: C**

### QUESTION 2

What are two components of a WAN connection? (Choose two.)

- A. CSU/DSU
- B. router
- C. bridge
- D. hub
- E. switch

**Answer: AB**

### QUESTION 3

What are two standard fiber-optic connectors? (Choose two.)

- A. Lucent
- B. rollover
- C. subscriber
- D. multidimension
- E. crossover

**Answer: AC**

### QUESTION 4

Which type of physical connector does a Gigabit Ethernet port typically use?

- A. RJ-9
- B. RJ-45
- C. DB-25
- D. RJ-11

**Answer: B**

### QUESTION 5

What is the line speed of a DS0 in North America?

- A. 16 kbps
- B. 32 kbps
- C. 64 kbps
- D. 128 kbps

**Answer: C**

### QUESTION 6

Which two ports on a laptop are used to gain console access to a Cisco switch? (Choose two.)

- A. DB-9
- B. USB
- C. DVI
- D. RJ-11
- E. RJ-45 Ethernet



**Answer:** AB

**QUESTION 7**

Which two statements about a SmartJack are true? (Choose two.)

- A. It provides signal conversion.
- B. It acts as a concentration point for dial-in and dial-out connections.
- C. It operates at Layer 2 of the OSI model.
- D. It provides channel testing.
- E. It regenerates the signal to compensate for signal degradation from line transmission.

**Answer:** AE

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