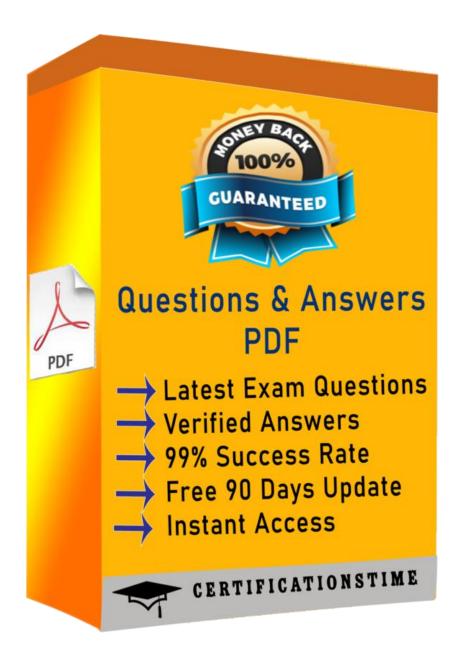
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## **QUESTION: 1**

During which phase is a proposal developed and delivered?

- A. Prepare
- B. Plan
- C. Design
- D. Operate
- Answer: A

# **QUESTION: 2**

Which of these correctly identifies the six phases of the Cisco Lifecycle Services framework?

A. Prepare, Plan, Create, Implement, Operate, and Improve

B. Prepare, Plan, Design, Implement, Operate, and Optimize

C. Prepare, Plan, Design, Apply, Operate, and Manage

D. Prepare, Plan, Design, Implement, Operate and Manage Answer: B

#### **QUESTION: 3**

In which phase is a systems acceptance test plan developed and documented?

- A. Implement
- B. Design
- C. Prepare
- D. Operate
- Answer: B

## **QUESTION: 4**

In which service component of the optimize phase would you assess the routing and switching system and recommend activities such as optimizing device configurations, capacity planning, or traffic analysis?

- A. Change Management
- **B. Security Assessment**
- C. Operations Assessment
- D. Security Administration
- E. Operations Readiness Assessment
- F. Technology Assessment
- Answer: F

#### **QUESTION: 5**

You have a customer who would like to upgrade their branch to Metro Ethernet. Which profile can be used as a migration profile to show the customer how to upgrade their branch? A. single-tier branch profile B. double-tier branch profile C. triple-tier branch profile D. multitier branch profile Answer: B

#### **QUESTION: 6**

When designing a branch office solution for a customer, you want to share the pros and cons of the Internet WAN deployment model. Which are two characteristics of this model? (Choose two.) A. It is the most commonly used deployment model.

B. It provides the most cost savings.

C. It is the least secure of the three deployment models.D. It is a traditional hub-and-spoke model.

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E. Data privacy is protected through traffic separation such as Frame Delay. Answer: B, C

# **QUESTION: 7**

You need a solution that provides high-level integrated security and seamless roaming. Which Cisco advanced technology should you implement? A. IP communications

- B. Mobility
- C. Security
- D. Network Management
- E. Data Center
- Answer: B

## **QUESTION: 8**

You need to document an existing network. What should you do first?

- A. map the existing network topology
- B. characterize the existing network and sites
- C. audit the existing network and sites
- D. obtain organizational input

Answer: D

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