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**Microsoft**

**Exam Questions MB-901**

Microsoft Dynamics 365 Fundamentals

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### QUESTION 1

A company uses Dynamics 365 Marketing. The company uses a third-party app to send email surveys to prospects to better understand their business needs.

There is currently no link to prospect records and users report that the survey management process is manual and is difficult to manage.

You need to automate the survey process and streamline collection and analysis of responses.

What are two possible ways to achieve this goal? Each correct answer presents a complete solution. NOTE: Each correct selection is worth one point.

- A. Create a survey form in Dynamics 365 Marketing and create a campaign to send it to out and collect data.
- B. Use Power Automate to automatically send Forms Pro surveys.
- C. Use Forms Pro to compile results from the existing third-party app.
- D. Use Forms Pro to collect and analyze survey results.
- E. Create surveys in Dynamics 365 Marketing by using Questionnaire.

**Answer:** BD

### QUESTION 2

You are implementing Dynamics 365 Customer Service.

Company executives need to decide whether to put the data on-permises or in the cloud. You need to explain the data security benefits of the cloud.

What should you communicate to the executives?

- A. Data on-permises is encrypted by default.
- B. Active Directory keeps data secure.
- C. Data online encrypted by default.
- D. Data is in a government cloud.

**Answer:** C

### QUESTION 3

A company plans to implement Dynamics 365 Finance as their financial system. The company needs to know which features the system supports.

For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Statement	Yes	No
Configurable segregation of duties	<input type="radio"/>	<input type="radio"/>
Automatic notification for approval when an invoice created is higher than \$10,000	<input type="radio"/>	<input type="radio"/>
Scheduled generation of financial statements	<input type="radio"/>	<input type="radio"/>

- A. Mastered
- B. Not Mastered

**Answer:** A

**Explanation:**

Statement	Yes	No
Configurable segregation of duties	<input checked="" type="radio"/>	<input type="radio"/>
Automatic notification for approval when an invoice created is higher than \$10,000	<input checked="" type="radio"/>	<input type="radio"/>
Scheduled generation of financial statements	<input checked="" type="radio"/>	<input type="radio"/>

### QUESTION 4

A company uses Dynamic 365 Human Resources.

You need to ensure that workers can document their own performance relative to goal. Where should you direct the workers?

- A. Employee self-service workspace
- B. Performance goals page
- C. Compensation management page
- D. Personal management page



Answer: B

QUESTION 5

A company wants to ensure they comply with common data privacy standards and regulations. For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Statement	Yes	No
An administrator can export personal user data at the request of the user.	<input type="radio"/>	<input type="radio"/>
Both Microsoft and the company are responsible for breaches of personal data.	<input type="radio"/>	<input type="radio"/>
Compliance Manager is a third-party tool that assesses the compliance of a company's cloud solution.	<input type="radio"/>	<input type="radio"/>

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

Statement	Yes	No
An administrator can export personal user data at the request of the user.	<input checked="" type="radio"/>	<input type="radio"/>
Both Microsoft and the company are responsible for breaches of personal data.	<input checked="" type="radio"/>	<input type="radio"/>
Compliance Manager is a third-party tool that assesses the compliance of a company's cloud solution.	<input type="radio"/>	<input checked="" type="radio"/>

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