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**Salesforce**

## **Exam Questions B2B-Commerce-Administrator**

Salesforce Accredited B2B Commerce Administrator (SP21)

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**Question: 1**

A Salesforce B2B Commerce Community User authenticates to the storefront but does not see not entitled Products.  
What are three potential causes a user may NOT see entitled Products?

Choose 3 answers

- A. Account Group of user's Account does not have any Price lists associated to it.
- B. The Account Group is only associated to one pricelist.
- C. Entitled pricelists are associated to a different community.
- D. Salesforce B2B Commerce custom field "Currency" on User Object is not populated.
- E. Products in the pricelists are marked "in Creation" Status.

Answer: A, D, E

**Question: 2**

In which location is the first price Tier defined when using Tiered Pricing?

- A. The Default Storefront Pricelist
- B. The Price field on the respective Pricelist Item Record
- C. The Tiered Pricing Lightning Component
- D. The CC Product Record

Answer: B

**Question: 3**

What accurately describes a Dynamic kit Product Type?

- A. A Kit is a tightly related set of product.
- B. The pricing Kit price is determined by the pricelist item associated with the Kit.
- C. A Kit is constructed by the customer.
- D. The pricing Kit is determined by the products contained in the Kit.

Answer: C

**Question: 4**

In which two ways can Tiered Pricing tables In- input?

Choose 2 answers

- A. JSON text field
- B. Visualforce component on the Price List Item
- C. SOQL Query
- D. The CC Product Record

Answer: A, B

**Question 5**

Where is the from address configurable for emails sent from Salesforce B2B Commerce in workflow steps such as request password, checkout, or email cart?

- A. Salesforce B2B Commerce storefront settings
- B. Account
- C. CC Account Group
- D. Salesforce community settings

Answer: A

**Question 6**

What are three best practices for controlling where a promotion is shown within a given storefront?

Choose 3 answers

- A. Setting the Promotions location configuration setting to the appropriate location string
- B. A page promotion can adjust the price of a product on the PIP page
- C. Setting Location Display Sequence to the order in which you want the promotion to display relative to other promotions within the same space



D. setting the Page Location for the promotion to the pages you want it displayed on  
E. Setting the Location Type to where you want the promotion to display on the page  
Correct Answer: CDE

### Question 7

What accurately describes a Dynamic kit Product Type?

- A. A Kit is a tightly related set of product.
- B. The pricing Kit price is determined by the pricelist item associated with the Kit.
- C. A Kit is constructed by the customer.
- D. The pricing Kit is determined by the products contained in the Kit.

Correct Answer: C

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