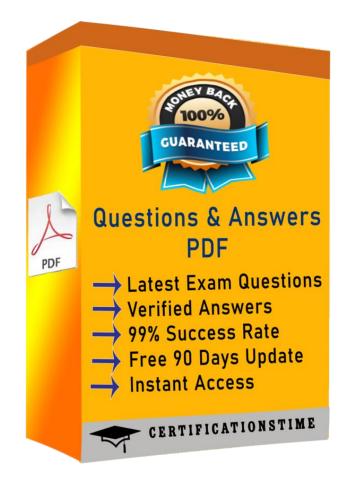




**Salesforce** 

Exam Questions Advanced-Administrator

Salesforce Certified Advanced Administrator https://certificationstime.com/



Get Certified In First Attempt

visit - https://certificationstime.com/



#### **Question: 1**

A sales manager is receiving an "insufficient privileges" error when viewing a contact. The contact owner

is under the manager in the role hierarchy. What is the reason the sales manager is not able to view the contact?

A. The contact owner has notselected the option to share contacts with othersin the role hierarchy.

B. The contact sharing settings are private, so access to the record is limited to the contact owner and system administrator.

C. The account sharing settings are controlled by the parent, and the account owner is not under the sales manger's role.

D. The contact sharing settings are controlled by the parent, and the account owner is not under the sales manager's role. Answer: C

### Question: 2

Who can collaborate about your business with Salesforce Communities? Select 3

- A. Partners
- **B.** Suppliers
- C. Competitors
- **D.** Customers
- E. Employees
- Answer: A, D, E

### **Question: 3**

Milestone actions determine what happens during a case support process and can trigger what type of workflow actions? Select 3

- A. SLA Breach
- B. Success
- C. Violation
- **D. Entitlement Breach**
- E. Warning

Answer: B, C, E

#### **Question: 4**

Service Entitlements in Service Cloud help you to: Select 3

- A. Track yoursupplier performance.
- B. Track the service levels you provide to your clients.
- C. Verify if your customer is eligible forsupport.
- D. Define and maintain service contracts.

Answer: B, C, D

## **Question: 5**

How to create a reportshowing Company growth Year after Year. What function to use ? A. PREVGROUPVAL **B. DATEVAL** C. PRIORVALUE

- **D. PARENTGROUPVAL**
- Answer: A

#### **Question: 6**

With Salesforce Knowledge integrated into your community, your customers can: Select 3 A. Access knowledge articles

B. Automatically access your customer accounts, contacts and opportunities.

C. Submit Cases

D. Access Self Service resources

Answer: A, C, D

#### **Question: 7**

When will account assignment rules automatically assign an opportunity to a territory

Get Certified In First Attempt visit - https://certificationstime.com/



- A. When opportunity has no assigned territory and account has been assigned to a territory
- B. Account ownership was changed
- C. Account has no assigned territory
- D. Account has multiple territories
- Answer: A

# **Full Access**

https://certificationstime.com/updated/advanced-administrator-exam-dumps-pdf/

Get Certified In First Attempt visit - https://certificationstime.com/