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## Exam Questions MB-330

Microsoft Dynamics 365 Unified Operations Core

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## Version: 10.0

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### Question: 1

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A company needs to create new items that can be company owned or vendor owned. You need to create and set up the items so that they can be used as company owned or consignment. What should you do?

- A. Assign a non-stock service item model group
- B. Assign a moving average costing inventory model
- C. Activate batch dimension and assign a standard costing inventory model
- D. Activate owner dimension and assign a standard costing inventory model

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**Answer: D**

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### Question: 2

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DRAG DROP

You manage a Dynamics 365 for Finance and Operations system for a company.

You need to configure agreements in the system.

Which agreement types should you use? To answer, drag the appropriate agreement types to the appropriate scenarios. Each agreement type may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Agreement types	Scenario	Answer Area
purchase	Customers who purchase between 51 and 100 units of Product A receive a \$10.00 discount per unit. Customers who purchase over 100 units receive a \$12.00 discount per unit.	Agreement type
sales		Agreement type
trade		Agreement type
	A customer agrees to purchase 500 laptops over the next six months.	Agreement type
	Your company agrees to purchase \$150,000 worth of office supplies within a year.	Agreement type

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**Answer:**

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### Answer Area

Scenario	Agreement type
Customers who purchase between 51 and 100 units of Product A receive a \$10.00 discount per unit. Customers who purchase over 100 units receive a \$12.00 discount per unit.	trade
A customer agrees to purchase 500 laptops over the next six months.	sales
Your company agrees to purchase \$150,000 worth of office supplies within a year.	purchase

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### Question: 3

A company uses trade agreements for their customers. Prices for some customers must round to the nearest US dollar.

A customer reports that prices do not round to the nearest US dollar as required.

You need to resolve the issue.

In Trade agreement journals, which option should you use?

- A. Adjustment
- B. View smart rounding
- C. Validate all lines
- D. Apply smart rounding
- E. Apply smart rounding

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**Answer: D**

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### Question: 4

HOTSPOT

You are configuring pricing for a new item.

Wholesale customers must pay \$10.00 for order quantities of up to 9 units. All other customers receive a static price of \$14.00 regardless of quantity.

You need to configure sales trade agreements.

In Trade Agreement Setup, which actions should you perform? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.



Requirement	Action
Create price groups	<ul style="list-style-type: none"> <li>Create and assign a customer group to the trade agreement line</li> <li>Set up and link a price group to the customer group</li> <li>Set up and link a price group to each customer</li> <li>Set up a price group on the trade agreement line and link the line to the customer</li> </ul>
Create a sales price for a group of customers by quantity	<ul style="list-style-type: none"> <li>Add a trade agreement line by customer group for quantity of 0-9 for \$10.00</li> <li>Add a trade agreement line by price group for quantity of 1-9 for \$10.00</li> <li>Add a trade agreement line for quantity of 0 for \$14.00</li> <li>Add a trade agreement line for quantity of 10-100 at \$10.00</li> </ul>
Create a sales price for all customers by any quantity	<ul style="list-style-type: none"> <li>Create a trade agreement for all items at \$14.00</li> <li>Create a trade agreement line for customer group All for \$14.00</li> <li>Create a trade agreement line for Party code type set to All and price of \$14.00</li> <li>Create a trade agreement line for wholesale customers at \$14.00</li> </ul>

**Answer:**

Requirement	Action
Create price groups	<ul style="list-style-type: none"> <li>Create and assign a customer group to the trade agreement line</li> <li>Set up and link a price group to the customer group</li> <li>Set up and link a price group to each customer</li> <li>Set up a price group on the trade agreement line and link the line to the customer</li> </ul>
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Explanation:

References:

<https://docs.microsoft.com/en-us/dynamics365/unified-operations/supply-chain/sales-marketing/tasks/create-new-trade-agreement>



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**Question: 5**

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A company creates several item costing versions.  
All new and existing items have costs associated with them. After applying the costs, the company notices the activation date has not been updated.  
You need to update the items to the current date for activation.  
What should you do?

- A. Set the item cost record status to Active
- B. Set the from date to today and leave the item cost record status at Pending
- C. Set the item cost record status to Pending
- D. Set the cost price and date of price on the released product

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**Answer: A**

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Explanation:

References:

<https://docs.microsoft.com/en-us/dynamics365/unified-operations/supply-chain/cost-management/costing-versions>

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