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Exam Questions 1Z0-1059

Oracle Revenue Management Cloud Service 2019
Implementation Essentials

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Version: 6.0

Question: 1

One way to upload customer contract data from a source system is through File Based Data Import (FBDI) using a spreadsheet template provided by Revenue Management.
What is the name of this spreadsheet template?

- A. Customer Contract Source Documents Import
- B. Customer Sales Source Data Import
- C. Customer Contract Source Data Import
- D. Customer Sales Data Source Documents Import

Answer: C

Question: 2

A corporation uses a pricing policy that considers deal size to calculate price per unit for its products.
For example:

Deal Size	Price Per Unit
Less than \$50,000	\$100.00
More than \$50,000	\$85.00

Which Price Band Segment Label would be appropriate to use in this case?

- A. Amount Band
- B. Deal Size Band
- C. Set Band
- D. Quantity Band

Answer: A

Question: 3

What is a Standalone Selling Price (SSP)?

- A. the average of your bundled price



- B. the sum of the SSPs of the components
- C. the list price
- D. the price you would use if you sold to a customer separately

Answer: D

Question: 4

In Revenue Management the Selling Amount and Allocated Amount may be different. How does Revenue Management account for this difference?

- A. It tracks the difference in a Discount Allocation Account at the contract line level.
- B. It tracks the difference in a Write-off Allocation Account at the contract level.
- C. It tracks the difference In a Discount Allocation Account at the contract level.
- D. It Tracks the difference in a Write-Off Allocation Account at the contract line level.

Answer: A

Question: 5

Which two are choices for the Satisfaction Method when defining a Performance Obligation Identification Rule?

- A. require complete
- B. allow partial
- C. allow complete
- D. require partial

Answer: A, B

Explanation:

<https://docs.oracle.com/en/cloud/saas/financials/r13-update18a/farm/recognize-revenue.html#FAFRM2321853>

Question: 6

Why Is Satisfaction Method a key element of a Performance Obligation?

- A. because it determines whether revenue for a good or service is recognized Over Time or Point in Time
- B. because it calculates the amount of Total Transaction Price allocated to date
- C. because it calculates the percentage of Total Transaction Price allocated to date
- D. because it specifies whether revenue has been fully or partially recognized for a good or service

Answer: A

Reference:

<https://docs.oracle.com/en/cloud/saas/financials/r13-update18a/farm/recognize-revenue.html#FAFRM2321853>

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